



Alan Chvotkin, Executive Vice President and Counsel

Mr. Chvotkin is one of the most knowledgeable and respected experts on federal acquisition policy, legislation, and regulation in the nation. At PSC, he is responsible for all of the association's legislative and regulatory policy activity. Mr. Chvotkin is also a founding member and continuing leader of the federal contracting industry's Acquisition Reform Working Group, which was established in 1993.

In his early career, Mr. Chvotkin served as professional staff on the Senate Budget Committee and the Senate Governmental Affairs Committee. He later became counsel and staff director to the Senate Small Business Committee, and then counsel to the Senate Armed Services Committee.

Prior to joining PSC, he was a vice president of AT&T Government Services where he was responsible for managing key AT&T programs and opportunities; earlier at AT&T, he was the vice president responsible for the government contracts, pricing, compliance, and proposal development organizations. From 1986 to 1995, he was corporate director of government relations and senior counsel at Sundstrand Corporation.

Mr. Chvotkin is a member of the Supreme Court, American and District of Columbia Bar Associations. He is also a member of the National Contract Management Association and serves on its national board of advisors and as a "Fellow" of the organization. Mr. Chvotkin is also a two-time "Fed 100" winner. He has a law degree from The American University's Washington College of Law, a master's in public administration and a bachelor's in political science, also from American University.