

# Jeff Ryder

Chief Strategy Officer

Jeff Ryder is Chief Strategy Officer at Exelis, a diversified, top-tier global aerospace, defense and information solutions company headquartered in McLean, VA. His responsibilities include management of the corporate strategic planning process, portfolio analysis and development of strategic value-creation alternatives, market and industry analysis, development and execution of strategic initiatives, and management of the enterprise pursuit funnel. Jeff joined ITT in July 2010 and has since been involved with the spin-off of ITT Defense, the creation of Exelis, and the development and execution of a new corporate strategy. He has driven numerous strategic initiatives and corporate activities, including the separation of the technical services business, strategic cost optimization and restructuring projects, and development of process, people and tools to improve productivity in the front end of the business.

Prior to joining ITT Jeff was Director of Advanced Energy Programs at BAE Systems, Inc., in Arlington, VA where he led an integrated project team in the development of power and energy solutions in military, civil and renewable energy markets. Earlier in his career with BAE Systems, he served in various strategy and new business development roles, where he managed the strategic planning process for the US-based business and was responsible for analysis of strategic growth markets, including homeland security, cyber security, the global maritime sector, readiness & sustainment and commercial aerospace.

Jeff was a Senior Associate with Booz Allen Hamilton (later Booz & Co, then PWC), where he advised Fortune 500 companies on their hardest strategy and operations management problems. He worked for strategic and financial clients in the defense, aerospace and energy industries, with functional experience in scenario planning, adjacent and international market expansion, M&A strategy, and due diligence support. His domain focus included missile defense systems, commercial aerospace platforms, aerostructures, defense electronics, nuclear power and public utilities.

Prior to that Jeff was a senior analyst with CSP Associates, where he provided M&A strategy, due diligence support and program support to strategic, private equity, NASA and international government clients in the defense, aerospace and space sectors.

Jeff began his career in the Peace Corps, serving two years in Bukhara, Uzbekistan as an economics teacher and small business advisor. He has lived and traveled in more than 35 countries and speaks Russian and Uzbek.

Jeff has a BA from Skidmore College, a MALD in international security policy from the Fletcher School at Tufts University, and a MBA from Georgetown University, with further studies at the Wharton School, the International Space University, Harvard University, Cambridge University and the London School of Economics. Jeff lives in Arlington, VA with his wife Dewi, daughter Avery and son Brisco. He enjoys playing with his kids, reading history, scuba diving, traveling, playing music and watching football.

