



Biography

Boeing Defense, Space & Security
P.O. Box 516
St. Louis, MO 63166
www.boeing.com



TRAVIS J. SULLIVAN

**Vice President
Strategy & Business Capture
Boeing Defense, Space & Security**

Travis Sullivan is the vice president of Strategy & Business Capture for Boeing Defense, Space & Security (BDS). Named to this position in August 2012, he leads the team responsible for facilitating and driving BDS decisions on business strategy, portfolio investment, competitive assessments, mergers and acquisitions, international strategic partnerships, and business capture activities.

Prior to his current assignment, Sullivan was vice president of International Strategy and Business Development for Boeing Commercial Airplanes, where he oversaw the global team responsible for developing and coordinating an integrated global strategy to advance business objectives in key markets. Sullivan's team also negotiated and managed industrial partnerships in select international markets to expand commercial opportunities for Boeing.

Sullivan was previously the director of policy and strategic planning at the U.S. Department of Commerce. Prior to this appointment, Sullivan worked at Boeing Commercial Airplanes, as director of geopolitical and policy analysis, following his assignment as director of international trade policy. He also served as the senior policy advisor to U.S. Sen. Maria Cantwell (D-WA) for foreign affairs, national security and trade and an international trade specialist at the U.S. Department of Commerce. Prior to this, he worked at the White House and the Overseas Private Investment Corporation.

Sullivan earned bachelor's degrees in international studies and political science from the University of Washington; a master's degree in international affairs from the Elliott School of International Studies at George Washington University; and a Ph.D. in international relations theory from The Johns Hopkins University. He is also a graduate of the Executive General Management Program at Harvard Business School.

Sullivan is a member of the Council on Foreign Relations; a member of the Pacific Council on International Policy; a U.S.-Japan Leadership Program fellow; a French-American Foundation's Young Leader program alumnus; and a member of the Advisory Board for the Henry M. Jackson School of International Studies at the University of Washington. In 2012, he received a University of Washington "Timeless Award," which recognized distinguished alumni to commemorate the university's 150-year anniversary.

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Contact:

Sarah Reed
Boeing Defense, Space & Security
Office: 314-232-0732
sarah.e.reed@boeing.com

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