May 19, 2016

The Honorable Don Beyer U.S. House of Representatives 431 Cannon HOB Washington, DC 20515

The Honorable Rob Wittman U.S. House of Representatives 2454 Rayburn HOB Washington, DC 20515

Subject: House Passage of Beyer/Wittman LPTA Amendment

Dear Congressmen Beyer and Wittman:

On behalf of the nearly 400 member companies of the Professional Services Council (PSC), I am writing to thank you for your leadership to address the Department of Defense's improper use of lowest-price technically-acceptable (LPTA) source selection criteria and to congratulate you on the inclusion of your LPTA amendment in the House-passed version of the Fiscal Year 2017 National Defense Authorization Act (NDAA). Our appreciation extends to the cosponsors of your amendment; Reps. Gerry Connolly, Doug Lamborn, Barbara Comstock, and Dutch Ruppersberger.

As you well know, the amendment would establish common-sense criteria for the use of LPTA source selection procedures across the department. The amendment aligns well with recent DoD internal guidance which, if followed, will avoid an overreliance on LPTA that hinders DoD's ability to maintain a best-in-class competitive edge; inhibits DoD's flexibility in making valuable tradeoffs between cost, innovation, and capabilities; and risks higher long-term costs due to mission failures and contract rework actions.

We are further encouraged that similar bipartisan legislation introduced by Senators Mark Warner and Mike Rounds has been included in the Senate Armed Services Committee-passed version of the bill that we hope will pass the Senate and then be included in the final NDAA. In closing, we thank you, as well the amendment cosponsors, for your attention and leadership on this issue.

Respectfully,

David J. Berteau President & CEO

CC: The Honorable Gerry Connolly

The Honorable Doug Lamborn
The Honorable Barbara Comstock
The Honorable Dutch Ruppersberger