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Bill Greenwalt is the Senior Advisor for Research and Defense at the Professional Services Council.

Previously, Greenwalt was a Senior Fellow at the Atlantic Council within the Brent Scowcroft Center on International Security. He retired from the U.S. Senate where he was a Professional Staff Member on the Senate Armed Services Committee responsible for acquisition policy and industrial base issues. Prior to joining the Senate he was a visiting fellow at the Marilyn Ware Center for Security Studies at the American Enterprise Institute where he specialized in defense and aerospace policy issues.

Greenwalt has served in senior positions at the Pentagon, in Congress, and in the defense industry. As deputy under secretary of defense for industrial policy, he advised the under secretary of defense for acquisition, technology, and logistics on all matters relating to the defense industrial base.

Previously in Congress, Greenwalt was deputy director for the Surveys and Investigations staff of the House Appropriations Committee, as well as a professional staff member for the Senate Armed Services and Senate Governmental Affairs Committees. As a Senate staff member, Greenwalt's work on reforms of management and acquisition practices led to the Clinger-Cohen Act of 1996.

Greenwalt has also worked for Lockheed Martin as director of federal acquisition policy. Immediately before joining AEI, Greenwalt was vice president of acquisition policy at the Aerospace Industries Association where he developed and coordinated the aerospace industry position on a variety of issues related to acquisition, contracts, finance, tax, legal, intellectual property, and environmental, safety and health.

Mr. Greenwalt graduated from California State University at Long Beach in 1982 with a degree in political science and economics and received his M.A. in defense and security studies from the University of Southern California in 1989.