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Kathryn Klaus

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Kathryn Klaus is an Acquisition Strategy Consultant for Enterprise Services. She plays a major role in the delivery and growth of our GSA and IDIQ programs within the U.S. Public Sector Enterprise Services strategy.

Klaus has a diverse background that encompasses program management, government contracting and procurement, and marketing. She is responsible for the development of acquisition strategy in support of GSA Schedules and federal IDIQs. Federal procurement policy is a major focus for Klaus as she currently co-chairs the Coalition for Government Procurement IT committee and co-chairs the IT Alliance for Public Sector (ITAPS) Acquisition Regulations Working Group. In addition, Klaus co-chairs the Acquisition Outlook for the Professional Services Council's Vision conference.

Most recently Klaus was the Senior Program Manager for GSA Programs. Prior to coming to the GSA team in 1998, Klaus was a Senior Contracts Negotiator for EDS. Before moving to EDS in 1995, she was the Director of Contracts at the National Dairy Promotion and Research Board (NDB) working directly with the USDA, which had congressional oversight for NDB activities. Earlier in her NDB career, she held the position of Director of Advertising Programs with a \$60 million annual advertising budget for national television and print campaigns.

Klaus holds a Bachelor's degree in Food Science and a Master's in Agricultural Economics, both from The Pennsylvania State University. She holds a certificate in Procurement and Contracts Management from the University of Virginia, as well as additional certifications as a CPCM and CFCM through the National Contract Management Association.

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