

SHEREE JONES

Ms. Jones has 25+ years experience spanning consulting services and technology-enabled change in both the public and private sectors. As IBM's Client Unit Executive for HHS and SSA, Ms. Jones is committed to driving client value and IBM growth - leading a team working directly with clients and also partnering across the Federal Systems Integrator and Business Partner ecosystem. She is also responsible for development and implementation of IBM's Federal Healthcare growth strategy.

Ms. Jones formerly held progressive leadership roles at IBM, with responsibility for driving client value and growth across a number of additional Public Sector clients (e.g., U.S. Department of Veterans Affairs, U.S. Military Health System, U.S. Postal Service, U.S. Office of Personnel Management, U.S. General Services Administration and the University of North Carolina System).

Prior to her tenure with IBM, Ms. Jones supported Ernst & Young LLP's (E&Y) transformation into a world class eCommerce services business, creating new sources of revenue through monetary and manpower investments in eCommerce ventures, and helped develop and grow E&Y's Intangible Property services business. Ms. Jones also led development and implementation of an enterprise eCommerce strategy for the Student Loan Marketing Corporation (Sallie Mae), pioneering online loan applications and customer service during the infancy of the World Wide Web. Prior to her role as Senior Director of eCommerce, Ms. Jones directed Sallie Mae's Healthcare Education Loan Product Management, with a focus on driving customer satisfaction and capturing share, and led service quality efforts to improve customer satisfaction spanning Sallie Mae's bank, university and consumer customers. Ms. Jones also previously directed Service Quality efforts with other leading financial institutions (e.g., Bank of America, American General Corporation).

Ms. Jones is the Vice Chair of the Federal Civilian day of this year's TechAmerica Foundation Vision Conference and has served in a leadership capacity on the HHS, VA and MHS TechAmerica Vision teams for several years running. Ms. Jones' contributions to the TechAmerica Vision process were recognized with an Outstanding Achievement Award in 2012.

Ms. Jones holds a Master of Social Administration degree in Information Systems Design, and Bachelors Degree in Social Work, both from the University of Maryland system. She resides in Arlington, VA with her children.