



Tyler J. Robinson
Head of M&A Strategy
Corporate Development
Lockheed Martin Corporation

Tyler J. Robinson is the Head of M&A Strategy for Lockheed Martin Corporation. In this capacity, he has responsibility for supporting Lockheed Martin business areas with strategic identification and qualification of investment and divestment opportunities, development of internal business cases, and overall investment pipeline management. Tyler is chartered to bridge business area goals and objectives to actionable transaction opportunities. For potential investments, Tyler supports the assessment of strategic rationale, industrial logic, as well as business case development. Tyler is the initial point of contact for investment banks presenting Lockheed Martin with inbound investment opportunities. He also has leadership responsibility for Corporate Development's financial analyst team.

Tyler joined Lockheed Martin Missile's and Fire Control in 2009, and has held positions of increasing responsibility within Strategy and Business Development. In his prior role as a leader on the Corporate Strategy team, he oversaw the execution of enterprise-wide strategic initiatives and led a team of strategic planning analysts. Additionally, he supported the acquisition of Sikorsky Aircraft, as well as other portfolio shaping activities with respect to strategic rationale, business case development and diligence efforts. Prior to Lockheed Martin, he held positions at Postle Aluminum as a Business Development Manager and at Allegis Group's TEKSystems as a Technical Recruiter.

Tyler is a graduate of Lockheed Martin's Business Development Leadership Academy and Operations Leadership Development Program. He holds a Bachelor and Master's Degree in Management and Leadership from the University of South Florida. He also holds a Lockheed Martin Six Sigma Green Belt Certification, an Operations Engineering Certification from Drexel University, and a CPIM designation from The Association of Operations Management.

Tyler is married to his wife Gina, and they have two children – Brantley, age 6 and Kenley, age 4.