



WORLDWIDE SMALL BUSINESS INDICATOR REPORT (SBI) REGIONAL SUMMARY FY16-18 as of 11/30/18

REGION	FY 2016 - Goal 11%				% ACHIEVED TOWARDS INDIVIDUAL SB GOAL	FY 2017 - Goal 11.5%				% ACHIEVED TOWARDS INDIVIDUAL SB GOAL	FY 2018 - Goal 12%				% ACHIEVED TOWARDS INDIVIDUAL SB GOAL
	Total Dollars	SB Dollars	SB%	Goal		Total Dollars	SB Dollars	SB%	Goal		Total Dollars	SB Dollars	SB%	Goal	
AFGHANISTAN & PAKISTAN	332,033,260	2,041,119	0.61%	2.00%	30.74%	276,125,409	1,562,297	0.57%	2.00%	28.29%	207,268,880	13,830,642	6.67%	2.00%	333.64%
AFRICA	1,007,569,310	47,467,599	4.71%	6.00%	78.52%	1,107,003,968	55,630,700	5.03%	6.00%	83.76%	1,076,994,837	50,715,542	4.71%	6.00%	78.48%
ASIA	369,336,431	24,383,328	6.60%	9.00%	73.35%	367,941,738	21,990,661	5.98%	8.00%	74.71%	387,300,793	24,678,514	6.37%	7.00%	91.03%
EUROPE & EURASIA	97,956,615	11,662,394	11.91%	8.00%	148.82%	111,025,788	12,374,906	11.15%	10.00%	111.46%	165,299,487	16,050,523	9.71%	10.00%	97.10%
LATIN AMERICA AND THE CARIBBEAN	338,964,894	34,131,363	10.07%	6.00%	167.82%	373,897,250	33,992,322	9.09%	6.00%	151.53%	309,432,202	24,373,725	7.88%	7.00%	112.54%
MIDDLE EAST	317,253,417	3,937,068	1.24%	2.00%	62.05%	276,489,639	13,119,830	4.75%	2.00%	237.26%	302,886,857	20,143,525	6.65%	2.00%	332.53%
UNITED STATES (DOMESTIC)	1,874,230,488	446,669,061	23.83%	No Goal		2,251,364,488	491,006,839	21.81%	No Goal		2,396,444,456	559,714,853	23.36%	No Goal	
TOTAL	4,354,262,841	571,105,191	13.12%	11.00%	119.24%	4,813,353,591	634,315,846	13.18%	11.50%	114.59%	4,904,601,305	690,011,602	14.07%	12.00%	117.24%

1. The data is obtained from the Federal Procurement Data System (FPDS), and the dollars reported are figures for obligations.