

June 22, 2017

The Honorable Mark Meadows
U.S. House of Representatives
1024 Longworth House Office Building
Washington, D.C. 20515

The Honorable Don Beyer
U.S. House of Representatives
1119 Longworth House Office Building
Washington, D.C. 20515

Dear Representatives Meadows and Beyer:

On behalf of the over 400 member companies of the Professional Services Council (PSC), I write to convey our association's strong support for the bill you introduced—the "Promoting Value Based Procurement Act of 2017"—to prevent improper use of "lowest-price technically-acceptable" (LPTA) evaluation factors for certain services in the civilian agencies. PSC is the voice of the government technology and professional services industry, representing the full range and diversity of the government services sector.

PSC understands that LPTA has a place in the acquisition toolbox and can achieve desired outcomes when appropriate. However, LPTA's misuse can produce subpar results and increase long-term cost to the government. It is particularly ill-advised to apply LPTA to complex professional or IT services where higher-level technical capabilities and innovation are often sought and the contracting requirements are often difficult to accurately define.

Enactment of your bill would help ensure that federal agencies have the flexibility necessary to seek and obtain innovative solutions, better outcomes and ultimately the best value on behalf of taxpayers.

PSC looks forward to working with you to see this legislation enacted. Thank you for your leadership and your attention to this important issue. If you have any questions or need additional information, please do not hesitate to let me know.

Respectfully,



Alan Chvotkin
Executive Vice President and Counsel