

May 19, 2016

The Honorable Mark Warner  
U.S. Senate  
475 Russell Senate Office Building  
Washington, DC 20510

The Honorable Mike Rounds  
U.S. Senate  
502 Senate Office Building  
Washington, DC 20510

Subject: SASC Adoption of Warner/Rounds LPTA Language

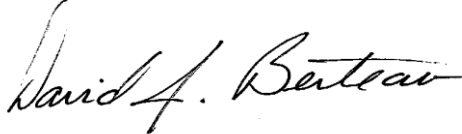
Dear Senators Warner and Rounds:

On behalf of the nearly 400 member companies of the Professional Services Council (PSC), I am writing to thank you for your leadership to address the Department of Defense's improper use of lowest-price technically-acceptable (LPTA) source selection criteria and to congratulate you on the inclusion of language from your bill, S.2826, in the Senate Armed Services Committee-passed version of the Fiscal Year 2017 National Defense Authorization Act (NDAA).

As you well know, your bill, titled the *Promoting Value Based Defense Procurement Act*, would establish common-sense criteria for the use of LPTA source selection procedures across the department. The bill aligns well with recent DoD internal guidance which, if followed, will avoid an overreliance on LPTA that hinders DoD's ability to maintain a best-in-class competitive edge; inhibits DoD's flexibility in making valuable tradeoffs between cost, innovation, and capabilities; and risks higher long-term costs due to mission failures and contract rework actions.

We are further encouraged that similar bipartisan legislation introduced by Congressmen Don Beyer and Rob Wittman has been included in the House-passed version of the bill and we hope it will be included in the final NDAA. In closing, we thank you for your attention and leadership on this issue.

Respectfully,



David J. Berteau  
President & CEO