

Sidney E. Fuchs

President & CEO, MacAulay-Brown, Inc.



Since 2011, Sid Fuchs has been the President and Chief Executive Officer and a director of [MacAulay-Brown, Inc.](#) (MacB), a leading National Security company with 1,500 employees worldwide that provides innovative engineering and advanced product solutions to Defense, Intelligence, Homeland Security and Federal agencies. He is a nationally recognized business leader with over 25 years experience in a variety of markets, industries and business models that include government, commercial, international, investment, and academia with a history of developing exceptional teams, strategies, operations and results.

Under his leadership, MacB has experienced continued growth and expansion in very challenging market conditions by penetrating new markets and adding mission critical capabilities and solutions while sharpening the company's focus on strategic growth areas. In addition, MacB continues to acquire and develop assets and top talent and invest in high return areas that will enable the company to remain agile and scale in order to achieve its objectives of customer success, employee development, and business growth. From 2011 to present, MacB has been consistently ranked as a Top Work Place by several local and national organizations and in 2013 was a finalist for GovCon Company of the Year and Smart CEO Company of the Year. In 2013, Mr. Fuchs was a finalist for GovCon CEO of the Year. In 2012, MacB was included in the Washington Technology Top 100 for the first time in the company's history and continued to receive that designation in 2013 and 2014.

In 2013, he was appointed by Louisiana State University (LSU) to the position of Executive in Residence for the LSU College of Engineering. In this official capacity, he provides thought leadership, course and seminar lectures, career development guidance, strategic planning and business operations assistance, and advisory services to the administration, students, and faculty of the University and College.

Prior to MacB, he was the Chief Executive Officer and a director of ATS Corporation (NYSE Amex: ATSC), a Government IT Services leader in software and systems development, systems integration, network engineering, IT infrastructure operations, and strategic consulting serving the Defense, Intelligence, Public Safety, and Federal Civilian Agencies markets. ATS Corporation was acquired by Salient Federal Solutions in 2011.

In 2007, he was recruited by John F. Lehman & Company (JFLCO), a leading mid market private equity firm focused on the Defense and Maritime industries, to be the president and CEO and a director of OAO Technology Solutions (OAOT), a global provider of Managed IT services and solutions to Fortune 500® companies in over 200 locations worldwide. Under Mr. Fuchs' leadership, OAOT doubled its profitability, increased revenue and expanded market share. As a result, he enabled JFLCO to realize an investment return by positioning OAOT for a successful sale in 2010 to Platinum Equity, one of the largest private equity firms in the world with over \$27B in aggregate portfolio company revenue.

In 2002, Mr. Fuchs became a corporate vice president and officer of Northrop Grumman Corporation (NYSE: NOC), a Fortune 100® Aerospace and Defense company with over \$30B in annual revenues where he held the position of president and CEO of TASC, Inc., a Northrop Grumman subsidiary providing systems development, engineering and operations expertise to Intelligence and Defense agencies. Under his leadership, TASC grew organically from \$450M to over \$1.2B in annual revenue with 5,000 employees in four years and received numerous commendations for their significant contributions to our Nation's global security efforts. He was also president of Northrop Grumman Information Technology's Civilian Agencies Group, a \$1.4B unit delivering IT services to the Healthcare, Homeland Security, Public Safety, and Federal Civilian markets, and led that unit to post first time growth and new contract wins in several years.

Prior to Northrop Grumman, he was the director of Global Strategic Services at Rational Software Corporation (NASDAQ: RATL) and led teams that were responsible for the design and implementation of complex software systems to commercial customers throughout the US and Europe. Mr. Fuchs was also the Director of Advanced Programs at Oracle Corporation (NASDAQ: ORCL) and Digital Equipment Corporation (NYSE:DEC), where his product sales and engineering teams consistently exceeded sales targets.

In 1987, Mr. Fuchs was recruited by the Central Intelligence Agency where he served as an Intelligence Officer at domestic and foreign posts. As an operations officer, foreign nuclear weapon systems analyst, and program manager for several large-scale, multi-billion dollar space and ground based intelligence collection and communication systems, he participated in and led missions of National and global importance. While on assignment with the National Reconnaissance Office as a project engineer, he supported the design, development, production, and deployment of several classified satellite systems. At the age of 29, he was selected to be the program manager for a classified satellite system where he led a team of several hundred government, contractor, and military personnel responsible for the overall acquisition, engineering, integration, and mission planning of space and ground segments. In his final assignment, he was a branch chief responsible for all IT, communications, and operational systems at a critical overseas intelligence collection and processing installation. A highly decorated officer, he is a graduate of the CIA Special Operations and Training School, the CIA Intelligence Analysis School, and has received commendations and recognition from the Director of Central Intelligence, the US Defense and Intelligence Community, NASA, USAF, National Reconnaissance Office, and other government organizations in the US and abroad.

In 2012, Mr. Fuchs was inducted into the [Louisiana State University College of Engineering Hall of Distinction](#) in recognition of his lifetime of achievements and contributions to the engineering profession. In 2010, Mr. Fuchs was given a commission by Virginia Governor Robert McDonnell to the Global Strategies Council, an interstate advisory body that serves as an advocate for 13 Southern states on international economic development including trade, immigration, investment, education and transportation. From 2008 to 2010, he was a member of the Defense Science Board (DSB) Intelligence Task Force, an appointment he received from the Undersecretary of Defense for Intelligence, where he was a co-author of the DSB report "*Operations Research Applications for Intelligence, Surveillance, and Reconnaissance*". Upon nomination by the White House in 2002, he received an appointment by Secretary of Defense Donald H. Rumsfeld to the Board of Visitors, [National Defense University](#) (NDU) where he served as a board member and Distinguished Visiting Fellow until 2012. In 2000, the Undersecretary of Defense for Acquisition selected him for a Tri-Service Assessment Team for the Future Combat Systems program. He continues to support and participate in various strategic planning exercises and special projects for the Defense and Intelligence Community.

Mr. Fuchs is the current Chairman of the LSU Department of Mechanical & Industrial Engineering Board of Advisors and is a Stephenson Disaster Management Institute Senior Fellow. He is the former Chairman of the Board of Governors of the Tower Club Tyson's Corner (2009 to 2013) and a former director of Camber Corporation, Applied Research Associates, Roam Secure, Inc., and Geocent, Inc. He has consulted for several public and private corporations and private equity firms and continues to advise various government and industry officials. He is a former board member of the CEO Panel for the Information Technology Association of America, AFCEA International, the NRO Senior Advisory Panel, Millennium Bank, the Joint Military Intelligence College Foundation, and the Fairfax County Public Library Foundation. In 2000, he established the first scholarship fund for the e-Commerce Program at the Northern Virginia Community College and was the Chairman of the American Heart Association's 2000 Young Executive's Campaign.

He earned BS (1984) and MS (1987) degrees in Mechanical Engineering from Louisiana State University and has completed executive programs at the University of Virginia Darden School, the University of Pennsylvania Wharton School, Harvard University, and the University of Chicago Graduate School of Business.

Mr. Fuchs is the author of [*“Get Off the Bench: Unleashing the Power of Strategic Networking Through Relationships”*](#), a book that discusses the techniques and benefits of building and sustaining professional relationships. A recognized thought leader, Mr. Fuchs was recently profiled in [*“Profiles in Success”*](#), a highly respected publication that highlights successful business and community leaders in the Washington, DC area.

He is an internationally published author and speaker on Intelligence and National Security, M&A Strategies and Execution, Business Strategy and Operations, Board Governance, Leadership Development and Professional Networking, and Organizational Change.